

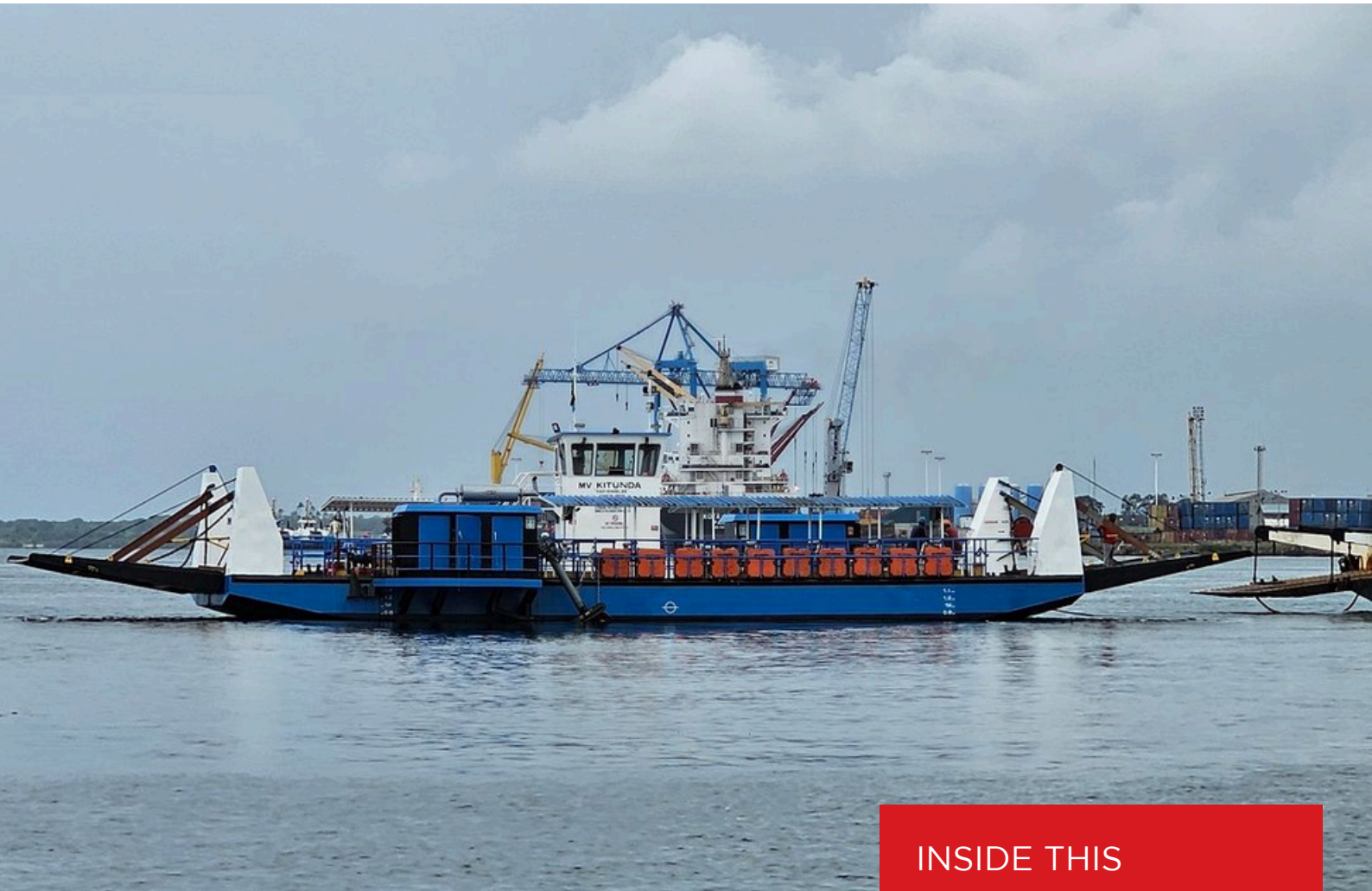
Dar es Salaam Merchant Group

QUARTERLY NEWSLETTER



Dar es Salaam
Merchant
Group

Issue No. 1 | March, 2024



Foreword

DMG

Welcome to another edition of the **Dar es Salaam Merchant Group** Newsletter!

In this edition, we have collected exciting news and updates about DMG over the past three months. We value your support and appreciate you for being part of our family. We look forward to continuing our journey with you!

INSIDE THIS EDITION

Word from MD

MV Kitunda Rehabilitation

MV Mwanza Hapa Kazi Tu

MV Mapinduzi

Partnerships and Contracts with Government of Tanzania

And more

Word from Managing Director



Dear Family and Friends,

I hope this message finds you in good health and high spirits.

As we make our way through the year, I want to thank every one of you. Your hard work and dedication make us successful, and I am genuinely grateful for that.

In recent weeks, we have seen remarkable success across various projects. It's my hope that you have come across some updates about some of our key projects such as Fiberglass fishing boats trials and progress, MV Kitunda rehabilitation in Mtwara, signing of Marine Contracts, MV Mwanza lake trials, and many more.

Each achievement reflects on our commitment to excellence and innovation. Our efforts are about making real progress and setting new standards in Tanzania, and Africa at large.

We have also established exciting new collaborations and continued our tradition of pushing boundaries and thinking ahead. Inside, you will read more about our partnerships with the Government of Tanzania, Zanzibar and other Institutions. These partnerships are not only about growing our business, but also about making a positive impact.

Finally, as we aspire to remain the **best company in Africa**, as highlighted in our vision, these achievements are not just ours but yours as well.

Thank you once again for being an integral part of this journey. Together, we are setting benchmarks and achieving great feats— YOUR WIN. OUR WIN!

With kind regards,

Rayton Kwembe

Managing Director

Dar es Salaam Merchant Group

DMG RUN SUCCESSFUL SEA TRIAL AND HANDOVER FOR 8M FIBERGLASS FISHING BOATS.

In another push to bolster the fishing sector, Dar es Salaam Merchant Group (DMG) initiated another round of sea trials for the 8M Fiberglass Fishing Boats with the Ministry of Blue Economy officials and fishermen representatives.

Upon the successful trial, the boats were handed over to the government, ready for the fishing activities.



MV KITUNDA WAS SUCCESSFULLY UNDOCKED IN MTHWAHA, TANZANIA

Dar es Salaam Merchant Group successfully undocked MV Kitunda Passenger Ferry after it underwent major rehabilitation including hot works, electrical and electronics works, replacement of lifesaving and firefighting equipment, painting works and main engines overhaul.



DMG SUBMITTED INCEPTION REPORT FOR THE CONSULTANCY SERVICE FOR NATIONAL INSTITUTE OF TRANSPORT

Dar es Salaam Merchant Group (DMG) and the National Institute of Transport (NIT) signed a contract for Consultancy Services for a Feasibility Study on the Establishment of a Technician Training and Technology Incubation Centre for Maritime and Oil/Gas Industries at the Lindi Campus.

In January, DMG submitted an Inception Report of the ongoing work. The work is expected to be completed in May, 2024



DMG & TANSHEQ SIGNED A CONTRACT WITH THE GOVERNMENT OF TANZANIA TO CONDUCT A FEASIBILITY STUDY ON THE FISHERIES SECTOR

Dar es Salaam Merchant Group (DMG), in collaboration with TANSHEQ, signed a contract with the Government of Tanzania to conduct a Feasibility Study for the construction of Deep Sea Fishing Vessels and Fish Processing Factories in Kilwa and Fungurefu.

The signing ceremony was held at the Prime Minister's Office premises and was attended by our Managing Director, Rayton Kwembe, and the Government Officials led by Permanent Secretary General Office of the Prime Minister (Policy, Parliament and Coordination) Dr. Jim Yonazi in Dodoma.



DMG DELIVERED 15 MORE FIBERGLASS FISHING VESSELS TO THE MINISTRY OF BLUE ECONOMY, ZANZIBAR

DMG continued to deliver Fiberglass Fishing boats to the Ministry of Blue Economy in Zanzibar, bringing a new era of innovation and sustainability to the Zanzibar fisheries industry.

All these boats are manufactured at DMG's boatyard in Mangapwani, Zanzibar.



MV MWANZA HAPA KAZI TU RUN A SUCCESSFUL 3 DAYS TRIAL AT THE LAKE VICTORIA

The newly built MV Mwanza Hapa Kazi Tu successfully undertook the first Lake trial for technical purposes, checking the efficiency of all machines and systems installed on the ship. These trials were held for three days under the supervision of the ship's main contractor, Gas Entec of South Korea, and the presence of all machinery suppliers and the technical staff of Marine Services Company Limited (MSCL).



MV MAPINDUZI II RUN THE FIRST ENGINE AND GENERATORS TRIAL IN ZANZIBAR

Dar es Salaam Merchant Group, in partnership with South Korea's Kookje company, the main contractor, has made progress toward repairing the MV Mapinduzi II by successfully running the ship's engines and generators after it has been out of operation for three years.

The repair of MV Mapinduzi II commenced in March 2023 and is on track for completion by June this year.



DMG STARTED THE EQUIPMENT INSTALLATION FOR 12M FIBERGLASS FISHING BOAT

DMG made progress with the 12M Fiberglass Fishing Boats as the boats reached the final stages of installing navigation equipment, fishing gear, accommodation and an engine.

The boats are expected to be launched in early May 2024 and will operate in the Deep Sea of the United Republic of Tanzania.

These boats are manufactured at DMG's boatyard in Mangapwani, Zanzibar.



OTHER NEWS

Good news for ship owners in Tanzania and neighbouring countries along the Indian Ocean as DMG opens a new shipyard in Mangapwani, Zanzibar. The shipyard is equipped with good docking facilities, state-of-the-art equipment and professional technical experts, where we provide all ship repair and maintenance services, including but not limited to docking/undocking, hull maintenance (sandblasting, painting), mechanical, electrical works, etc. We can dock up to 4,000 tons of vessels with a draft of up to 3m.



Dar es Salaam Merchant Group signed three contracts for the major rehabilitation of MV Liemba in Lake Tanganyika, worth around TZS 35 billion, Mt. Nyangumi in Lake Victoria, worth TZS 8.89 billion, and Mt. Ukerewe in Lake Victoria, worth TZS 6.3 billion. The projects are expected to commence soon this year.



DMG employed the top graduating student from the National Institute of Transport's Shipbuilding & Repair Course.

The student was hired in the spirit of honouring and promoting exceptional academic achievements. DMG also awarded TZS 500,000/- as an educational incentive.

The student is now working under the close supervision of our Korean and Tanzanian experts at our shipyard in Kimbiji, Dar es Salaam.





"Your Win, Our Win"

If you have any feedback, please send it to:

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